

ANN ARBOR, MI — May 10, 2018 – Velocity Data Centers, LLC (Velocity), a data center company focused on the delivery of special, on-premises data centers announces Vincent (Vinnie) Frustaglio as Vice President, Sales. As a member of the Velocity Executive team, Vinnie will be growing and expanding Velocity business throughout the United States.

In announcing Vinnie's appointment, Steve Jacobs, Founder and CEO of Velocity said, "I'm very pleased to have Vinnie on the Velocity team. He brings extensive experience in sales and marketing to our team. Vinnie has the characteristics consistent with Velocity's values including integrity and client focus. I am confident that Vinnie will excel as Velocity begins its rapid period of growth."

Prior to joining Velocity, Vinnie was Regional Vice President at Nationwide Insurance where he excelled by successfully partnering with independent planners to grow their practices with variable annuity, life, pension and mutual fund solutions. Additionally, Vinnie brought value to financial advisors by hosting Social Security and Health Care Costs seminars for their clients. His efforts led to increased sales in the territory 40% from 2014 to 2015 and delivered 110% of sales quota in 2017.

Vinnie has demonstrated a keen ability to help any size organization and has a history of helping companies meet the goals they've set for themselves and for their customers. Vinnie is also active with Big Brothers, Big Sisters.

Vinnie Frustaglio said, "Velocity is creating a vision and strategy that will save customers a lot of money while accelerating their technology transformation. I decided to come to Velocity because its core values are around integrity, honesty, and caring about people and their clients. I saw how clearly Velocity has established a vision to help make the technology world a better place and many companies very successful. I want to be a part of the rapid growth expansion of Velocity nationally. There is no better company to join if I wanted to make this sort of difference. It's an exciting opportunity to work side by side with Steve and the rest of the Velocity team."

About Velocity Data Centers, LLC – Founded in 2011 by Steve Jacobs, Velocity has changed the way organizations think about their data center facility. By transforming legacy data center strategies to modern, purpose built, on-premises, OpEx, data center as a service models.

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